

# ***A-Four Business Equipment***



***DEVELOP***

2021 PRODUCT RANGE

The versatile Develop ineo line-up makes it easy to choose exactly the right multi-functional device to suit your needs. Big or small, colour or monochrome, fast or even faster, with cutting-edge technology, attractive design and eco-friendly consumption values.

## Colour MFDs



**ineo+ 750i**  
Colour system | 75ppm



**ineo+ 650i**  
Colour system | 65ppm



**ineo+ 550i**  
Colour system | 55ppm



**ineo+ 450i**  
Colour system | 45ppm



**ineo+ 360i**  
Colour system | 36ppm



**ineo+ 300i**  
Colour system | 36ppm  
A4 Colour system | 33ppm



**ineo+ 250i**  
Colour system | 30ppm  
A4 Colour system | 33ppm



**ineo+ 257i**  
Colour system | 28ppm



**ineo+ 4050i**  
Colour system | 25ppm



**ineo+ 3350i**  
Colour system | 22ppm



**ineo+ 3320i**  
A4 Colour system | 40ppm

## Mono MFDs



**ineo 958**  
Mono system | 95ppm



**ineo 750i**  
Mono system | 75ppm



**ineo 650i**  
Mono system | 65ppm



**ineo 550i**  
Mono system | 55ppm



**ineo 450i**  
Mono system | 45ppm



**ineo 360i**  
Mono system | 36ppm



**ineo 367**  
Mono system | 36ppm



**ineo 300i**  
Mono system | 36ppm



**ineo 287**  
Mono system | 30ppm



**ineo 227**  
Mono system | 28ppm



**ineo 225i**  
Mono system | 22ppm



**ineo 5020i**  
A4 Mono system | 50ppm



**ineo 4750i**  
A4 Mono system | 47ppm



**ineo 4050i**  
A4 Mono system | 40ppm



**ineo 4020i**  
A4 Mono system | 40ppm

## Printers



**ineo+ 4000i**  
A4 Colour printer | 40ppm



**ineo+ 3300i**  
A4 Colour printer | 33ppm



**ineo 5000i**  
A4 Mono printer | 50ppm



**ineo 4700i**  
A4 Mono printer | 47ppm



**ineo 4000i**  
A4 Mono printer | 40ppm



DEVELOP, a Konica Minolta brand  
BLI 2021 A3 Line of the Year



\*All ppm values are based on mono output.  
Machine images also show a range of finishing, paper tray and user authentication options.



DEVELOP, a Konica Minolta brand  
BLI 2021-2023 Most Colour Consistent A3 Brand



# About us

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**A Four Business Equipment was established in 1988 and specialises in the servicing and supply of multi-function copiers, printers, scanners, for your company, organisation or business.**

With strong expertise in the supply, sales, and support of modern copier, fax, scanner and printer technology products, we will provide a solution specifically tailored for your business needs.

Our service technicians are qualified with the latest office equipment technology and are continually improving their knowledge in order to maintain your machines to the highest standard.

Understanding your company is very important to us, so we can provide you with the correct solution required.

As a main dealer of Develop equipment in the North East, our aim is to meet photocopying and printing needs of all major business sectors at an affordable cost and provide efficient excellent quality customer service at all times – the customer is always our main priority

Our aims and objectives are as follows...

- To supply and maintain the latest innovative multi-function Products which are easy to use, reliable, have real benefits and are competitively priced.
- To provide our customers with an excellent after-sales service, which we believe is second to none.
- To provide you with honest ethical advice and support.

As a company we are constantly looking at areas where we can improve. In an ever changing world it is crucial that we constantly monitor our performance. Service is our passion.

Customers are our strength. Being a service company run by service people, calling us will always put you through to someone who knows, giving you straight, honest and simple advice.

We value our customers as the foundation of our business. Our relationships with customers and suppliers are based on principles of respect and mutual benefit.

We aim to develop lasting relationships, build on what we do well and to innovate to meet changing customer needs.

Our mission statement is quite simply: 'Service is our passion. Customers are our strength.'

At A Four Business Equipment we all take very seriously what our customers think about every aspect of the service that we provide to them, from their first point of contact with us to their query being fully resolved.

One way in which we do this is to gain regular feedback from our customers and act upon this accordingly. Pro-Active is a word commonly used within our business.



# About us

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## **Multifunctional flexibility**

To maximise the return on investment for our customers, we are committed to providing solutions that completely fulfil their needs and, more often than not, the need is for multifunctionality and will often involve an increase in functionality and resilience.

With this in mind we supply an extensive range of products that easily adapt to any office environment or network. These can be used to copy, print, scan and fax as well as offering a wealth of finishing features.

## **Securing Data and Print**

Data security is one of the hottest topics in today's business world.

Recent articles released worldwide have highlighted the fact that today's MFPs should be treated no differently than any other IT peripheral connected to the network as they use hard drives, processors and network cards found in any PC. In fact, one of most regular enquiries we receive today from customers is "how secure is my data and how can I control who has access to the machine?"

This is why we take the question of security and control very seriously and why all our A3 Colour MFPs come with a robust and complete security suite built-in, conforming to the latest ISO and common criteria standards.

Our range also offers user authentication and data encryption facilities that enables the complete safeguarding of our customers' data and print workflow.

## **Service and Reliability is our Business**

A-Four Business Equipment not only provide a product but a solution to our customer's needs, this is why we do not tie our clients into costly long term contracts with heavy release penalties as with many other competitors. Our industry leading service and maintenance ensures customer satisfaction is our top priority, thus we only ask for a 30 day notice period.

### **Flexible Installation**

A-Four Business Equipment realises the importance of minimising the disturbance to your working day, this is why we can offer an out of hours installation service.

## **Our IT Support**

We understand that IT speciality is a must for any establishment and our knowledge and experience will be beneficial to the success of your administration.

We believe our understanding of IT systems offer unique skills borne through years of experience and enable us to offer solutions to clients throughout the North East.

## **Health, safety & care for the environment**

Together with our manufacturing partners, we are working towards achieving the stringent demands for recycling and the recovery of its equipment, as required by the WEEE (Waste Electrical and Electronic Equipment) Directive.

We only provide hardware that is RoHS-compliant and we are already working with the likes of Develop to ensure its entire range conforms to the rules and regulations. This hardware saves on energy consumption and costs.

Customers can be safe in the knowledge that A-Four Business Equipment is dedicated to caring for the environment through its energy saving products and services and through the way we run our own business.

## **Showroom Facility**

As we all know the ability to order anything online is growing with every passing week, but when it comes to choosing the right print machines for your business you really need to see what they can do before you make a commitment. That is why we encourage our customers to visit us at our premises to view the machines they are considering.

By visiting our showroom our customers can see for themselves exactly what they want and, in some cases, are amazed at what the machines can do as a standard feature. We always say that, by viewing the products at first hand, our customer always receives what they expect.

We look forward to welcoming you to see our range of products and meet our team.



# ineo+

## A4 colour devices

### Compact office power.

There is little difference between small companies and departments compared to large corporations when it comes to the daily business of document production. One difference is, however, that A3 printing and finishing requirements are often not required in smaller businesses.

Nevertheless, quality output and ease of use should not be compromised and, whether your need is for a multi-functional device that can print, scan and copy or simply a desktop colour printer, there is a solution to your needs in the Develop ineo+ A4 range.



## ineo+ 3350i/4050i

Colour systems | 33/40 ppm

Offering high-quality colour output and an impressive set of functions with print, copy and scan as standard in a small footprint.



## ineo+ 3300i/4000i

Colour printers | 33/40 ppm

### A desktop printer that always fits.

Ideal for all users that expect more from a printer, these devices offer high quality printing along with advanced data security and trouble-free network integration.



## ineo+ 3320i

Colour system | 33 ppm

Small, powerful and very productive, the ideal solution for small offices where separate printers and scanners are currently used.

Economical and simple to use, the ineo+3320 combines all the functionality of separate devices in one stylish and compact unit.

# ineo+

## Colour multi-functional devices

### Professional features for every office.

Featuring unmatched print quality, amazing flexibility and unrivalled functionality, the brand new ineo+ range of colour devices will revolutionise document production and management in any office.

The perfect solution for any requirement will be provided for in the ineo+ portfolio which features a comprehensive selection from everyday office devices through to ultra high speed professional devices ideal for central reprographics departments.

Each model in the range features the new intuitive touch-screen control panel which is easily-customisable to create a menu structure featuring only the controls you need.

Green credentials such as use of recycled plastics, LED scanner lighting and the new dynamic Eco Timer function complete the impressive feature set of the ineo+ range of A3 multi-function devices.

### Tomorrow's workplace today.

## ineo+ 750i

Colour system | 75 ppm

Setting new benchmarks in productivity, the flagship model provides professional output at ultra-high speeds whilst providing the full set of advanced functions expected of high-volume, high-speed devices.

## ineo+ 450i/550i/650i

Colour systems | 45/55/65 ppm

Right at the heart of your business, ineo i-Series devices feature next-generation technology to seamlessly bring together people, places and devices to improve the way you work - simply and securely.





# DEVELOP A3 colour devices



## ineo+ 250i/300i/360i

Colour systems | 25/30/36 ppm

Simplifying work processes whilst producing professional-quality output, ineo i-Series devices enhance and improve any office environment.

## ineo+ 257i

Colour systems | 22/28 ppm

Perfectly suited for the mobile workflows of the modern office, this model offers great print quality and impressive connectivity.

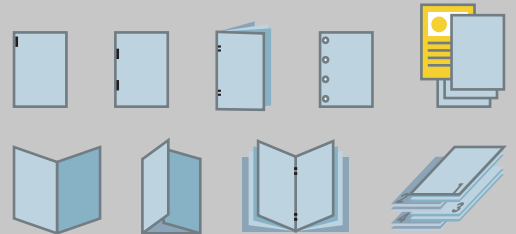


## Document finishing

In addition to standard sorting and grouping functions, a comprehensive range of finishing equipment is available as optional extras for ineo devices to further enhance and optimise office document production.

Dependent on the model of finisher, options available include stapling, various folding options, punching and saddle stitching (to produce booklets).

Combined with paper feed options or a post-inserter unit, documents may be produced with enhanced features such as thick covers or coloured pages, for example.



Develop ineo+ A3 devices also have the ability to produce full colour banners 1200 x 297mm as standard using specialist ineo banner paper.



# ineo

## A4 Mono devices

### Powerful features in compact devices.

Develop's ineo range of mono A4 devices offer all the benefits of quality, efficiency and productivity for businesses who either have no need for colour output or wish to add capability to an existing fleet.

Whether it's just a desktop printer or a fully-featured all-in-one device, Develop's ineo A4 mono devices easily offer a solution for any business need.

## ineo 4050i/4750i

Mono systems | 40/47 ppm

High specification mono MFP devices offering crisp print quality and a wealth of features on a compact footprint.



## ineo 4020i/5020i

Mono systems | 40/50 ppm

High productivity all-in-one devices that will integrate perfectly into any office environment.



## ineo 4000i/5000i

Mono printers | 40/50 ppm

Powerful yet simple to operate compact mono desktop printers.  
Fast, reliable and eco-friendly!



# ineo

## A3 Mono multi-functional devices

### Adding value to mono printing.

Many businesses prefer using mono printing systems for the production of everyday office documents and Develop's ineo range of modern mono devices perfectly combine the low cost per copy of mono devices with advanced features more usually found on colour devices.

Reliable and durable, Develop's mono devices offer attractive copy costs and produce professional quality print thanks to the use of ineo HD toner.

### ineo 958

Mono systems | 95 ppm

#### Powerful A3 all-rounder.

Performance and reliability are key attributes of this system, ideal for where fast output of high volumes of professional mono printing is required.



### ineo 300i/360i/450i/550i/650i

Mono systems | 30/36/45/55/65 ppm

Perfectly suited for busy offices and departments, offering easy network integration.

### ineo 227/287/367

Mono systems | 30/36/45/55/65 ppm

Featuring an impressive array of document functions and connectivity providing a mono solution for any office.



## Optimise your document workflows

Easy, convenient and time-saving solutions from Develop.

### Convert + Share

Develop's easy-to-use convert+share solution helps to minimise manual operations and optimise document workflows.

### Easy content editing

documents can be scanned into a searchable, editable PDF format. The ABBYY OCR engine ensures textual content is reliably recognised, and Scan-to-Word or Scan-to-Excel functions creates a .docx or .xlsx files for editing.

### Convenient automated scanning

Speed up scanning processes with the barcode separation function.

- Create searchable PDFs from a scanned image
- Scan a document and produce Word or Excel documents – saves retyping documents that are only available as a hard copy
- Zonal scanning to recognise pre-defined data capture areas
- Digitize, utilise and store hard copy documents in one easy step.
- Store documents in popular cloud server applications



## Simplify your document management

Customised and cost-effective document management

### Store+Find

Manage all your important documents and with an easy-to-use, quick and convenient solution from Develop.

- Archive scanned documents and/or those already in electronic format.
- Import documents directly from Microsoft Office, including emails and attachments.
- Easy tagging and indexing
- Full text-search capability within stored documents (OCR).
- Document follow-up options
- Automatic versioning of modified documents
- Time and cost-saving
- Quick and easy installation
- Unlimited users



## Enhance your MFP functionality

Productivity applications and solutions that fit the way that you work

### DEVELOP MarketPlace

Equip your device with a powerful tool that lets you add applications and services to suit to your individual needs, right at your fingertips.

Enable cloud connectivity, streamline your work processes, monitor security, personalise your device... and more!







## Trust the Original

### With genuine Develop parts and consumables

If you value reliability and premium print quality, you should use the perfect team: Develop's multifunctional systems in combination with original consumables, the ideal way to guarantee optimum performance, reliability and long life for your Develop system.

Develop's polymerised toners are the result of years of research. They are technologically advanced, and produce razor-sharp text reproduction and realistically bright colours and are perfectly matched to every Develop system. They also make a significant contribution to extending the lifespan of your system.

## Helping to save the planet

### What makes Develop devices environmentally-friendly?

Develop take their corporate responsibility for the environment seriously as demonstrated by ISO 14001 certification. At every stage of a product's lifecycle raw materials, components and consumables are selected according to environmentally-compatible criteria and energy is used as economically as possible.

### Specific product feature examples

- **Polymerized toner**

Emissions of CO<sub>2</sub> are around 40% lower in the production of Develop's polymerized toner than of conventional toner powder.

- **Recycling of parts**

Over 60% of plastics used in manufacture are recycled from post-consumer PET and more than 90 per cent of parts are recyclable at end-of-life.

- **Duplex printing**

All Develop devices print duplex (two-sided) by default, reducing paper use by up to half. Develop devices also work perfectly well with recycled paper.

- **Energy-saving function & Eco-timer**

Energy safe mode automatically shuts-off the Develop device when it is not used.

Dynamic eco-timers on certain models monitor usage and adjust on/off times accordingly.



## On the safe side

### Safe data – now and in future

Develop devices use state-of-the-art technology to help protect your organisation from data intrusion. In this era of GDPR regulations and where data is so valuable yet so vulnerable, Develop ineo devices can provide the reassurance your data is not only safe right now, but also stay safe in the future.

### ineoSecureUK

Of all your business assets it is quite possible that your data is the most valuable – and most vulnerable.

ineoSecureUK protects your data and device, avoiding any potential damage to your company.

We are a founder member of Develop's ineoSecureUK partner programme and can help you determine exactly which of our industry-leading security standards are right for you, for the lifetime of your device - and beyond.

### Bitdefender® Virus-scan

Data security breaches involving connected devices have been headline news in recent times. Whilst already one of the most secure ranges available, Develop has partnered with internationally-respected cybersecurity experts Bitdefender® to provide embedded real-time antivirus scanning with the i-Series range. The optional Bitdefender® anti-virus engine automatically scans all transmitted and received data – in real time.



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# ***A-Four*** --- ***Business Equipment*** ---

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**[www.afourbusiness.co.uk](http://www.afourbusiness.co.uk)**



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