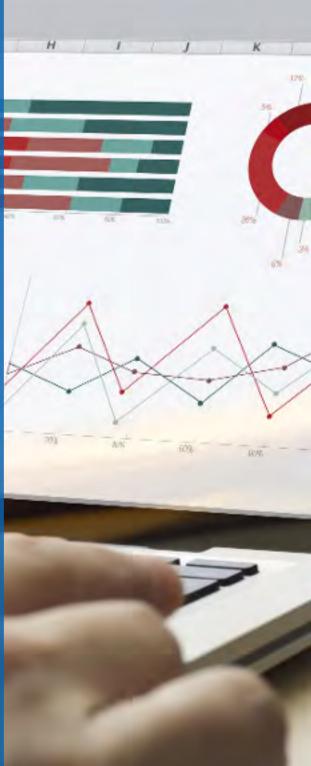


ACCOUNTING MADE EASY

0203 189 1736 | www.pmaaccountants.co.uk | info@pmaaccountants.co.uk





Your professional business partner

At PMA Accountants, we help our clients take control of their finances and build a better business through our accountancy, business advisory and tax services.

We understand that nobody knows your business or personal affairs like you do. So our focus is on getting to know you, your objectives and priorities. We build close, personal, long-term relationships with clients to become a trusted adviser you can always turn to for practical advice and solutions. By combining our knowledge of you with our professional expertise, we'll work with you to make it happen, whatever you need.

We recommend new software and services that make business easier. We are Xero certified accountants, and are leading the revolution in cloud-based computing to make it easy to access your accounts wherever and whenever you need to.

We believe in dropping the jargon and instead provide clear advice and solutions that will help you grow your business.

We have a pragmatic approach to billing and will invoice you as agreed. Talking to us will not result in an additional bill in the post. We want to have an open and honest relationship with all of our clients, and encourage clients to pick up the phone.

We aren't just your average accountants. We offer a unique business advisory service to help you make the right decisions for your business to grow and improve.

Supporting SME's from start-up to business sale

We have worked with an exciting range of very different businesses. Whilst no two businesses are the same, the experiences gained from one business can help us provide rounded, sound advice that helps you over the long-term to achieve your goals.

Business Start-up

Seeking professional advice before you start a business can be invaluable. Talk to us early about the best business structure for your long term objectives. And at this point, we can help you with your business plan and any financial reports you might need for your bank and investors. Once you are up and running, we can help you implement good systems so that your financial reporting is in good shape from the outset.

Supporting Growth

Running a business can be difficult. There may be times when you will need additional support with payroll, book keeping, and VAT, to name a few. Rather than taking on additional staff, and additional permanent costs, we can help you manage these more routine functions, freeing up your time to run your business.

Raising Finance

When it is time to expand your business you may need to explore options for raising investment. We have a strong network of funding partners looking to invest and we can help you prepare yourself and the business pre investment and then support you in your growth post investment.

Planing Your Exit Strategy

If you are planning to sell we can help prepare you and your business to smooth what can be an arduous process. Particularly for clients who may only embark on one or two major transactions in a lifetime, with our network of professional partners, we will guide you through the process in order to achieve the best possible outcome.



Your routine accountancy function

An increasing number of businesses are outsourcing their accountancy function freeing up your management time to get on and build the business. PMA Accountants can help you with:

- · Bookkeeping and management accounting
- Management accounts
- Payroll
- · Pension auto-enrolment
- Company secretarial services
- VAT returns
- Construction industry scheme returns
- Outsourced finance director
- Human resources support

Your year-end reporting and compliance

As well as providing assurance that the numbers reported are true and fair, PMA Accountants aims to add value by providing a detailed report to management highlighting potential weaknesses with suggestions for what improvements and efficiencies can be made.

- Accounts preparation
- Corporation tax
- Self assessment

Tax planning and compliance

Tax is dynamic and needs to be constantly planned and reviewed as legislation and your circumstances change. We will look at you and your business as a whole, integrating personal and corporate tax planning to minimise your overall tax burden.

- Income tax
- Corporation tax
- Tax efficient remuneration planning
- Mergers, acquisitions, re-organisations
- Capital gains tax
- Property tax
- Inheritance tax
- Planning for the sale or transfer of a business
- Advice on SEIS, EIS, EMI and R&D tax credits

Raising Finance

PMA Accountants prides itself on being the critical friend to business owners and entrepreneurs, aiming to give sound advice that is in the best interests of the organisation. We are happy to talk to entrepreneurs even before launch to help ensure that you have a robust business idea that can go the distance. Then at each step of the way, we can provide support, help and access to specialists to help you achieve your long term goals.

- Financial Diligence
- Business Plans
- Financial Models
- Debt and Equity Fund Raising
- Support





Cloud Accounting

Ability to share accounts with accountant

Cloud accounting software provides a modern solution to old problems; like recruitment, training and funding. The ability to automate day-to-day actions increases accuracy and efficiency. Cloud accounting will enable you to view your business as a whole, aiding decision-making processes as well as documenting progress. By working with us and our Cloud accounting partners, you will always have access to experts and accounting specialists to ensure your records are correct and up-to-date.

- Improve accuracy and efficiency
- Focus on client-facing activities
- No need to recruit new staff
- Post-purchase support and events

Proud to work with:









GOCARDLESS

Our Partners

Xero

Xero is one of the most widely used cloud accounting packages. It is very popular with accountants as it does exactly what it says on the tin. It is very easy to use and has excellent reporting capabilities.

One of the attractions of Xero is the large number of "add-ons" that have been written for it. For example, we have one client, an Amazon trader, using the "A2X" add-on so as to make his multi-national trading with Amazon a lot, lot easier. Another client, a property developer, uses "WorkFlowMax" and Xero to manage income and costs across a wide range of projects.

Futrli

Futrli allows us to work with you to leverage your accounting data and together to find patterns in the numbers. What is your gross profit margin right now? What does it mean? How much should you set aside for the tax bill? Can you afford to expand nationally or regionally? Traditional systems didn't allow us to work together in this manner.

Great companies don't succeed just because they have a great service or product. They succeed because they know what's coming. For example, by forecasting growth and considering different scenarios of how the future might look. This means they know where to invest, how to allocate resources and what preparations to make for each stage of their journey. F allows us to do all of this and more with you. And it is presented in a beautiful way that's easy to understand, not just a wall of numbers!

GoCardless

A positive cashflow is important to all businesses, not least our own. With very few exceptions we use GoCardless's paperless variable monthly direct debit facility so clients can pay our fees in advance over a 10 or 12 month period, or, if they want, pay in one instalment using their credit or debit cards. As users of GoCardless we can show clients how simple it is to use and how with the use of GoCardless they can painlessly collect their own debts. GoCardless can be integrated into several cloud accounting packages such as Xero and QuickBooks.

Our Promise

We promise to provide:

- An efficient service and timetable of expected completion dates
- A thorough fee quote before work is undertaken and information for any unforeseen additional work
- Information of all transactions and changes completed
- Information about any statute changes and their effect
- Alternative ways to pay and help spread the cost
- Regular meetings to discuss your financial affairs and actions
- Clear and concise advice
- Resources you can access anytime
- Events to improve business and financial knowledge

You are asked to:

- Provide full and complete information on time
- Inform us immediately of any changes to your situation or finances
- Pay your bills in a timely fashion
- Ensure we have up-to-date contact information
- Be understanding if we are unable to immediately deal with your query.





How PMA Accountants Can Help Your Business

- Business start up advice
- Selection of appropriate cloud accounting package and supporting applications
- Cloud accounting and integration
- ► Book keeping and Management Accounting
- Annual, Quarterly or Monthly Management Accounts
- VAT returns, including reporting cross-border transactions
- Payroll
- Construction Industry Scheme Returns
- Corporate and personal tax planning
- Advice on SEIS, EIS, EMI and R&D tax credits
- Company Secretarial Services
- Support with funding
- Support to sell or exit business
- ► GDPR Systems Advice
- Tax Investigation & General Insurances
- ► Tax Planning for Limited Company Freelancers
- Business Credit Checks
- Limited Company Formation
- Cloud Accounting Training & Support

If you would like to find out more about our range of accountancy services, please do get in touch by calling 0203 189 1736

